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 - Full EPUB3 rich-media support
 - Fixed and re-flowable page layouts
- Full LTI 1 integration support, including:
 - Actively passing inline assessment results back to the LMS
 - Deep linking for assignments and remediation
 - Full integration support for all LTi-based LMS's (including Blackboard, Moodle, Pearson Learning Studio, Sakai, D2L, and many others)

Ask for capabilities, ask for references, then ask for VitalSource.

Differentiation VitalSource Bookshelf provides unique value for institutions

	Books	let course	Smart Course	Load Inkling	MOOK	study Anne	Books Kino
ACCESS	· · ·						•
Full-book download for both computers & mobile	✓	×	×	×	×	iPad only	 ✓
Online access through a browser	 ✓ 	 	 Image: A start of the start of	~	×	×	 Image: A start of the start of
BROWSER SUPPORT							
Internet Explorer	✓	✓*	 ✓ 	×	×	×	✓
Safari	 	✓*	✓*	~	×	×	 Image: A start of the start of
Firefox	✓	 Image: A start of the start of	✓*	×	×	×	✓
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Android	 Image: A second s	×	×	×	✓	×	 Image: A second s
Kindle Fire	 ✓ 	×	×	×	×	×	 Image: A start of the start of
INTEGRATION SUPPORT							
Blackboard Building Block	✓	 Image: A start of the start of	×	×	 Image: A second s	×	 Image: A start of the start of
LTI 1 Support	 Image: A set of the set of the	×	×	×	 Image: A second s	×	×
LTI 2 Support	Announced	None Announced	None Announced	None Announced	None Announced	None Announced	None Announced
FORMAT SUPPORT							
Fixed-page layout support	 ✓ 	 ✓ 	✓	×	~	 Image: A start of the start of	~
Re-flowable layout support	✓	×	×	 Image: A start of the start of	×	 Image: A start of the start of	×
EPUB3 support	✓	×	×	×	×	 	×
INTERACTIVITY							
Notes sync across all devices	 ✓ 	 ✓ 	✓	 ✓ 	 ✓ 	 ✓ 	✓
Bibliographic support in copy and paste	~	×	×	×	×	×	×
Inline assessment and media support	~	×	×	×	×	 ✓ 	×
FLEXIBLE SCHOOL ADMIN S	SUPP <u>ORT</u>	·					
Buy and rent term support	~	×	×	×	×	×	~
Add/drop period support		×	×	×	×	×	×
Print fulfillment options, including POD	✓ ✓	×	×	×	×	×	*
CourseSmart offine (single-chapter) support only in Firefo							

*CourseSmart offine (single-chapter) support only in Firefox.

*CourseLoad offine (single-chapter) support only in Chrome.

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Differentiation

Bookshelf provides unique value for institutions

VitalSource reference accounts include the largest and best known schools and publishers in the world...

Career Colleges	Full curriculum programs	Publishers		
DeVry	New York University	Pearson		
Capella	University of Texas	Cengage		
Laureate	University of Plymouth	McGraw-Hill		
Many more	Nova Southeastern	John Wiley and Sons		
	University of Mississippi	Macmillan		
	LSU	Jones and Bartlett		
	Virginia Tech	Elsevier		
	Many more	Lippincott Williams and Wilkins		
		Oxford University Press		
		Taylor and Francis		
		Sage		
		Flat World Knowledge		
		Many more		

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Vital Source Technologies, Inc. 234 Fayetteville Street Suite 300 Raleigh, NC 27601

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